

Energy Saver

Manufacturing efficiency funding: frequently asked questions

Version	Date	Changes
1.0	15/02/2019	
2.0	01/04/2019	New questions added

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Eligibility

I'm not sure if my business is eligible, what do I do?

Check the eligibility requirements in the [Manufacturing Efficiency Funding Guide](#). Your business needs to undertake manufacturing activities in NSW.

If you are still unsure, contact us at manufacturing@energysaver.nsw.gov.au to discuss.

What is a manufacturing activity?

For the purposes of Manufacturing Efficiency Funding, a manufacturing activity is defined as any activity listed under [Division C](#) of the Australian and New Zealand Standard Industrial Classification (ANZSIC) 2006 or cotton ginning.

Manufacturing is not my primary business activity, can I still apply?

Yes, as long as you are undertaking manufacturing activities in NSW and your project is directly associated with those manufacturing activities.

Which activities are not considered manufacturing?

The following activities are not considered to be manufacturing:

- agriculture, such as production of crops and livestock
- construction and maintenance of buildings and other physical structures
- mining, such as quarrying
- retail services
- third party waste collection, treatment and disposal
- transport and logistics services
- ancillary services, such as administration and marketing.

My business has several manufacturing sites in NSW. Can I apply for funding for more than one site?

Yes. You will need to submit a separate application for each site.

However, to ensure we reach our program target of 250 businesses, we reserve the right to limit the amount of funding we provide to businesses that have already submitted successful applications.

Is there a restriction on the size of business that can apply?

No, any manufacturing business can apply. You just need to meet our eligibility criteria and your project must meet our assessment criteria.

Getting help and applying

How do I apply?

You should read the [Manufacturing Efficiency Funding Guide](#), which details the application process.

You need to complete the application form on our [website](#) and submit to manufacturing@energysaver.nsw.gov.au. Applications can be submitted at any time before the closing date.

What help can I get to fill out the application form?

Our team is happy to explain what is required in the application form. Please contact us at manufacturing@energysaver.nsw.gov.au.

You can also contact an energy efficiency consultant/service provider to help you, but these costs won't be funded. A list of pre-qualified businesses is available on our [website](#) (but you can use any expert).

The Energy Management Services team is offering energy management development opportunities to manufacturers in four sub-sectors, targeted for their high energy intensity (energy used per unit of output). These sub-sectors are:

- Primary metal and metal product manufacturing
- Basic chemical and chemical polymer and rubber product manufacturing
- Non-metallic mineral products manufacturing
- Food, beverages and tobacco product manufacturing.

Any manufacturing business that commits to participate in OEH energy management training can access support to develop business cases with an energy advisor, which can be used to support an application for Manufacturing Efficiency Funding. You can start your energy management learning today by visiting our [website](#) for more information, including free online modules, webinars on key energy management topics, and a calendar of upcoming events.

You can contact the team for assistance at energy.saver@environment.nsw.gov.au.

If you are a Sustainability Advantage member, talk to your contact about support they can provide.

Can I apply for all funding offers?

You can apply for Offer 1 and/or Offer 2. However, for Offer 2 you can only apply for either Offer 2a or Offer 2b. This applies to each site. This means you can apply for a maximum of \$120,000 co-funding for each site.

Can I submit multiple applications for the same site?

Yes, providing that you are within the stated funding caps. You can submit multiple applications at the same time, or at any point before the closing date. The funding cap applies to the site for the duration of the funding round.

Can I apply in more than one funding round?

We have to ensure that we spread the benefits of the funding to at least 250 businesses across NSW. This may mean that we need to restrict who can apply for future rounds.

What happens if I miss the deadline for submitting an application in Round 1?

Applications must be submitted by 5pm AEST on 30 June 2019, unless funding is exhausted earlier.

If you missed out on Round 1, there will be opportunities to apply for funding in future rounds. However, future funding offers are subject to change so we advise you to apply as soon as you can.

Projects and funding

I'm not sure if the technology I want to replace or install is suitable, what should I do?

Read the [Manufacturing Efficiency Funding Guide](#) and consider:

1. How much energy does a machine or appliance like this use in a year?
2. How much can this realistically be reduced?
3. Is there information/data available to support the above estimates?

Then contact us at manufacturing@energysaver.nsw.gov.au to discuss which offer could work best for you.

What if I have already ordered my equipment?

If you have already purchased and ordered equipment or services, they are not eligible for funding. We will not fund any costs you incur prior to being awarded a funding contract.

Can I get funding for solar PV?

No, standard solar PV and inverter installations are not eligible.

Your project can include making better use of the solar PV you have already installed on site. Note that the project should still reduce energy use.

Why isn't power factor correction eligible?

Power factor correction is primarily a demand reduction measure, not an energy efficiency measure. It will save you money on your energy bill but it will not have any direct energy savings, therefore it won't pass our value for money criteria.

Can my project receive Manufacturing Efficiency Funding and access incentives through the NSW Energy Savings Scheme or other funding sources?

No. To be eligible for Manufacturing Efficiency Funding, your project cannot create Energy Savings Certificates under the NSW Energy Savings Scheme or access any other government funding as you cannot receive funding twice for the same project.

Projects that receive grant funding from other non-government sources will be assessed on a case by case basis.

I want to access funding under Offer 2a, but my project doesn't include one of the targeted technologies. Can I still apply?

We may consider applications under Offer 2a to fund alternative technologies to those specified in the application form. Contact us at manufacturing@energysaver.nsw.gov.au to discuss and if suitable, we will provide you with a copy of the alternative application form.

Note that you cannot use an alternative application to seek funding for any of the listed technologies.

Can I apply to upgrade multiple technologies as part of one project under Offer 2b?

Yes, as long as the total project funding you are applying for is within the stated funding cap.

How do I measure and verify savings?

For Offers 1 and 2b you must measure and verify (M&V) energy savings using an internationally recognised framework, such as the [International Performance Measurement and Verification Protocol \(IPMVP\)](#). IPMVP specifies methods and fundamental principles for applying good practice M&V to energy efficiency projects.

M&V must be undertaken by a qualified professional. A list of qualified professionals is available on our [website](#) (but there may be others not on this list).

Offer 2a has simplified requirements as the technologies specified have demonstrated savings.

Who is assessing the M&V plans?

The Manufacturing Efficiency Funding team at OEH will be assessing all applications. We have in-house Certified Measurement and Verification Professionals (CMVPs) and an independent technical panel which we can consult. There are templates available on our [website](#) to help you submit the right information and we will accept your own templates if they comply with our requirements.

What if my project will result in savings other than electricity or gas?

Your project must save stationary electricity and/or gas to be eligible for funding. It is great if your project has additional benefits such as reductions in waste or improved production capacity. We may take those benefits into account when assessing your application. Refer to the [Manufacturing Efficiency Funding Guide](#) for the assessment criteria.

Are projects that save diesel eligible?

Under our current eligibility criteria, no, but please contact us at manufacturing@energysaver.nsw.gov.au to discuss. We may consider diesel savings in future rounds and we're interested to know what kinds of projects you want to do.

What if I just want to install metering?

A small amount of funding for meters is available under Offer 2a.

Some metering costs will also be accepted under Offer 2b where additional metering is needed to meet measurement and verification requirements.

Under Offer 1, funding for metering must be linked to a process optimisation. You are required to identify and implement an improvement to a piece of equipment or manufacturing process to receive funding. This is to demonstrate how data from metering and monitoring systems can be used to achieve energy savings.

There are metering guides available on our website to assist you:

- [Gas metering](#)
- [Electricity metering](#)

Can I get funding for new energy efficient equipment in a new or expanded production line or facility?

There's nothing in this program that excludes new equipment for new or expanded facilities. However, you should contact us at manufacturing@energysaver.nsw.gov.au to discuss the particular equipment first.

The difficulty is knowing what the baseline energy use would be for something that is not installed yet. If you can provide sufficient evidence to demonstrate that the new piece of equipment will use less energy than what the industry standard would use, we may consider funding it. We have full discretion as to how and if the funding is applied on a case by case basis.

How do I get the funds after I complete my project?

You will receive funds on the completion of your agreed milestones as per the delivery schedule in your contract. For a milestone to be considered complete, you will need to provide evidence of completion. Reporting requirements are detailed in the application form and your contract.

Project variations and delays

What if I need to change the contract terms?

We may consider minor variations to contract terms, such as changes to milestone delivery dates. We may also consider minor scope changes. Please contact us at manufacturing@energysaver.nsw.gov.au to discuss.

What if I need to vary the project scope in the middle of the project?

We may allow minor scope changes but no upward variations in price. Changes in scope will need to meet the original funding conditions.

What if my project is delayed and I don't meet the agreed delivery schedule in my contract?

Unexpected events may arise which can impact on your project's progress, such as delays in equipment delivery. You should contact us at manufacturing@energysaver.nsw.gov.au as soon as possible to discuss potential extensions or contract variations.

What if I need to stop the project and cancel the contract?

You can withdraw from the program and terminate the contract at any time by providing written notice to us. We will not provide any funding for costs incurred, unless you have completed an agreed milestone and submitted evidence as per the delivery schedule in your contract.

My information

Will any of my information be made public?

By signing the funding contract, you authorise the Office of Environment and Heritage to:

- publish the name of your business, the location of your project, the title and description of your project and the amount of funding provided
- use your de-identified application and project data in training, case studies, evaluation and other portfolio purposes.